

## Message Text

UNCLASSIFIED

PAGE 01 STATE 120711  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COM/BED/OIM/226/WCRAWFORD/CS/ATG  
APPROVED BY EB/OCA/CM/SPHARRIS  
COM/BED/OIM/226/DKKATZ/ACTING CMM  
COM/BED/OIM/222/CBARRETT/DM  
EUR/RPE/RLAMANTIA

-----079018 121046Z /21

R 112148Z MAY 78  
FM SECSTATE WASHDC  
TO AMEMBASSY PARIS  
AMEMBASSY THE HAGUE  
AMEMBASSY BRUSSELS

UNCLAS STATE 120711

E.O. 11652: N/A

TAGS: BEXP, FR, NL, BE

SUBJECT: TEMPS: CASE NO. EDP 0101 - INSCI INT'L, INC.

REF: STATE 091897

1. IN ORDER TO PREPARE SUBJECT TEMPS, USDOC HAS OBTAINED CERTAIN DATA, BUT NEEDS ASSISTANCE IN SUPPLYING ADDITIONAL INFORMATION PERTINENT TO MARKETING SOFTWARE IN FRANCE, BELGIUM, AND THE NETHERLANDS. FIRM IS DESIGNER OF COMPUTER SOFTWARE SPECIALIZING IN COMPUTERIZED PERSONNEL SYSTEMS. FOLLOWING QUESTIONS RAISED WERE NOT AVAILABLE FROM MARKET RESEARCH AND OTHER INFORMATION IN-HOUSE (QUESTIONS A THROUGH D FOR FRANCE, NTDETHERLANDS, AND BELGIUM; QUESTION E FOR NETHERLANDS ONLY):

(A) TO WHAT DEGREE HAS THE PERSONNEL APPLICATION BEEN UNCLASSIFIED

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COMPUTERIZED IN EACH COUNTRY?

(B) ARE THERE NATIONAL LAWS AND/OR CUSTOMS EITHER IN EXISTENCE OR CONTEMPLATED THAT WOULD MAKE DESCRIBING EMPLOYEES TO COMPUTERS DESIRABLE? IF SO, WHAT ARE THEY?

(C) WHAT OTHER FACTORS, SUCH AS SCARCITY OF PROGRAMMERS

LEGAL RESTRICTIONS, MANAGEMENT POLICIES, ETC., WOULD  
INFLUENCE THE PURCHASE OF THE SOFTWARE PROCUDDPRODUCT

(TSDAILORED TO MEET NATIONAL REQUIREMENTS) FROM A U.S.  
FIRM?

(D) WHAT IS THE GENERAL STATUS OF PERSONNEL MANAGEMENT  
RELATIVE TO OTHER EXECUTIVE PRIORITIES?

(E) THE HAGUE ONLY: ARE THERE CUSTOMS OR PRIVACY LAWS  
THAT WOULD INHIBIT THE INSTALLATION OF PERSONNEL DATA  
SYSTEMS? IF SO, WHAT ARE THEY?

2. RESPONSE SHOULD MENTION ONLY CASE NO. 0101 NOT  
COMPANY NAME.

3. WOULD APPRECIATE ABOVE INFORMATION  
RECEIVED IN WASHINGTON (ATTN: CMM, FRANCE/  
BENELUX, USDOC NLT MAY 26. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 may 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BED/OIM/226/WCRAWFORD/CS/ATG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** ONLY  
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**Review Withdrawn Fields:** n/a  
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**Secure:** OPEN  
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**TAGS:** BEXP, FR, NL, BE  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014